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### *Advisors To Companies In Transition*

*Shepherd focuses on struggling middle market businesses in any industry. While our typical client is a manufacturer or distributor with \$25 million - \$150 million in revenues, we have worked with businesses ranging from \$10 million to \$1 billion in revenues. We perform our services as consultants, interim management or Chief Restructuring Officers in or outside of the courts.*

*Our approach is operational and financial. Often, two or more advisors are involved. A Shepherd “generalist” will handle overall engagement strategy, finance, board communication, and creditor negotiations. If needed, a second specialist will focus on the supply chain or specific functional needs within a company (sales, production, IT, logistics, strategy, etc.).*

*Our services are broadly defined as:*

- ◆ *Turnaround Consulting*
- ◆ *Interim Management*
- ◆ *Refinancing*
- ◆ *Divestitures/Liquidations*

*Within these categories, we are often called upon to provide a broader range of services that include:*

- *Assignments for the Benefit of Creditors*
- *Board Advisory*
- *Business Planning*
- *Business Unit Divestiture*
- *Cash Forecasting*
- *Complex Wind-downs*
- *Corporate Restructuring*
- *Creditor Representation*
- *Crisis Management*
- *Expert Testimony*
- *Financial and Operational Due Diligence*
- *Forensic Accounting*
- *Operations Review*
- *Out-of-Court Workouts*
- *Performance Improvement*
- *Viability Assessments*

*Tony Natale is a 20-year veteran of the turnaround consulting world and heads Shepherd. Tony is a Certified Turnaround Professional. In 2001, the Turnaround Management Association awarded Shepherd the coveted “Turnaround of the Year” for its work in a complex turnaround of a technology company. For more information, including a downloadable brochure, visit [www.shepcorp.com](http://www.shepcorp.com), call 888-456-7578 or email [tony@shepcorp.com](mailto:tony@shepcorp.com).*

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